

**YOUR NONPROFIT  
GIFT CHART  
GOAL \$10,000,000**

GIFT SIZE	# OF GIFTS NEEDED	CATEGORY TOTAL	RUNNING TOTAL	% OF TOTAL
<b>KEYSTONE GIFT</b>				
\$2,000,000	1	\$2,000,000	\$2,000,000	20%
<b>LEAD GIFTS</b>				
\$500,000	4	\$2,000,000	\$4,000,000	
\$250,000	8	\$2,000,000	6,000,000	
\$100,000	13	\$1,300,000	\$7,300,000	73%
<b>MAJOR GIFTS</b>				
\$50,000	25	\$1,250,000	\$8,550,000	
\$25,000	30	\$750,000	\$9,300,000	
\$10,000	35	\$350,000	\$9,650,000	97%
<b>COMMUNITY GIFTS</b>				
\$5,000	50	\$250,000	\$9,900,000	
<\$5,000	MANY	\$100,000	\$10,000,000	100%
<b>TOTAL</b>	<b>300+</b>	<b>TOTAL</b>	<b>\$10,000,000</b>	

Gifts may include multiyear gifts or pledges from individuals, foundations, and corporations.